



10 years
10 success stories

From Chamber of Terrassa's
New Entrepreneurs



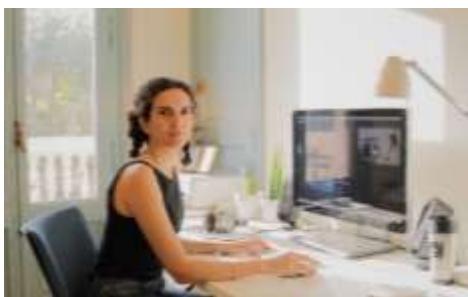
10 years managing EYE program!

Erasmus for Young
Entrepreneurs



An initiative of the European Union

JÚLIA BAGARIA



YEAR 2016

5 MONTHS IN UK

WEDDING FILMMAKER

<https://www.cotofilms.cat/>

"My passion is to make movies that thrill through the images, the sound and the rhythm. I like to capture special, unique, spontaneous moments and feelings and make them last in time to be able to revive them forever. I am very grateful and I am very fortunate to have been able to take part in the Erasmus for Young Entrepreneurs program, because of the great opportunity this gave to me. Thanks to the stay at the London company The Dreamcatchers Wedding Filmmakers, with my host entrepreneur, I have been able to put in practice many of the things that I learned there in my wedding video company Cotó Films. The five months I was working at The Dreamcatchers, receiving their advice, knowledge and recommendations, gave me the push I needed to get my company, Cotó Films, positioned among the leading wedding video companies in Catalonia region."

ADELINA MARA ARAUJO



YEAR 2009

1 MONTH IN GERMANY

PSICOLOGY

<https://www.crianca.cat/>

"What I learned from my host entrepreneur was much more than running a business and being a successful entrepreneur. Child and family psychology is a different type of business. Your service is to the children, and to their parents. Watching my Host Entrepreneur at work was an immense help. It gave me the confidence I needed to lead my team, relate to parents, and serve the children the best I can. I learned not only with a devotion to the field, but also with a certain love for those I was helping.

My Host Entrepreneur helped me to realize that my professional identity is more than just my job. This was my introduction to the idea of branding myself, which is one idea that still drives me in my work and continues today.

The Erasmus for Young Entrepreneurs program has supported my passion to help others. The push it gave me allowed me to live the great experience of helping hundreds of families and their children. "



MERTXE PARIS



YEAR 2013

3 MONTHS IN UK

PUBLISHING

<http://www.mosaicsllibres.com/>

"My exchange took place for three months with an experienced host entrepreneur, at Barefoot Books, an Oxford publisher. This experience helped me to learn the skills I needed to run a small business, as well as exploring the opportunities to cooperate with foreign partners or to know about new markets. The Erasmus for Young Entrepreneurs program gave me enough self confidence to overcome all the obstacles that I encountered in setting up my business.

Now, Mosaics Llibres is a small, but consolidated, publishing company. In 2014, I was self-employed and now we are five co-workers and 10 free-lancers. We publish very high-quality books for children. Our aim is to create books that encourage children and families to read for pleasure. Always for pleasure. Our pillars are high-quality, proximity, sustainability (eco-printing), social commitment (literature as a tool for social transformation), innovation and dialogue with our readers."

LLUÍS RISCHAK



YEAR 2011

1 MONTH IN ITALY

CONSULTING

<http://www.qualityeconomics.com/>

"When I participated in the Erasmus for Young Entrepreneurs program I had just set up my company, a business improvement consultancy firm, "Quality Economics". I spent a one-month stay with an experienced consultant in Italy to allow me to learn from inside how a consolidated company of my sector worked. My participation in the Erasmus for Young Entrepreneurs program opened a door to new ideas and new business models that I had not explored before, which helped me to diversify and made me change my mind about many of the ideas of my initial stage. At the moment, with 9 years in the market, we are an experienced and multidisciplinary team of 6 professionals with more than 15 collaborators. In addition to the Quality Economics consulting line, we have broadened our services of Advice for self-employed and micro-companies called Assessors Associats where we provide advice and management on labor, tax and Accounting."



XAVIER MORLANS



YEAR 2012

4 MONTHS IN UK

COMMUNICATION AGENCY

<http://www.e-deon.net/>

"Whenever I speak about the Erasmus for Young Entrepreneurs I wouldn't say it is only an experience it is also an adventure, as it was for me, probably the most important and intense one that I have ever experienced.. I was very lucky that the British company Buzz Sweets / Philon Nuts welcomed me as a member of the team, and they taught me how to stand out from the big companies that are our competitors.

Everything sounds so nice and funny. especially when the word "Erasmus" comes out. But in my case, it was more than intense, since in the morning I was at 8 o'clock at the host company and then I continued working from my rented room to deal with all the customers' projects we already had.. The support of my partner, Lluís Feliu, from Barcelona, and the fact that customers understood and supported our situation, was key. In fact, customers valued very positively that our agency participated in this EYE exchange. Thanks to this experience in edeon.net, we are not afraid of working in foreign Markets and we will soon make the leap to open a branch office in Mexico.

Now we are the ones that host new entrepreneurs and now they have the opportunity that I had years ago with EYE program."

GERARD PUJADÓ



YEAR 2019

3 MONTHS IN IRELAND

VIDEOGAMES

"Thanks to the Erasmus for Young Entrepreneurs program, I have learned the technical side, not just the artistic side of my profession, I have been able to address my business idea to the market and have done a lot of networking. My host entrepreneur has a lot of experience in the videogames industry, and this helped me to make valuable contacts. I had the opportunity to participate in the developers of Galway meetings. In these meetings I have received many recommendations from successful developers to help my project come true. In addition, I was inspired with their experiences and their vision, and I learned first hand how their companies had grown. Apart from the great professional and personal experience that I have lived, I have made many contacts for my future business and with my host entrepreneur, we are already planning how to collaborate in the near future "



ALEX FRIAS



YEARS 2018 and 2019

6 MONTHS IN TURKEY

3 MONTHS IN NEW YORK (EYE)

GLOBAL)

ASSOCIATION FOR INTERNATIONAL

MOBILITY AND

ENTREPRENEURSHIP

<https://youthbcn.com/>

"I took part in two EYE exchanges: in 2018 with a Turkish company specialized in organizing events for universities and non-profit institutions ,and another in the United States, with a consulting firm specializing in the management of Business plans and events in the field of innovation and entrepreneurship. In both experiences, the transfer of knowledge was done bilaterally and the benefit has always been mutual. It is a win-win where a future collaboration between the entrepreneur and the host company may arise. As an entrepreneur, I provided them with support to develop their project and they provided me with technical knowledge and innovation and new management models. The experience gained through the EYE exchange has been so positive that it has helped me to redirect my initial project, consolidate it and make it grow.I am currently developing my Association for international mobility and entrepreneurship for young people. Additionally, my stay in New York offered me the opportunity to collaborate on the launch in Europe of the Rebelbase entrepreneurship platform, which has become our most successful product"

BERTA DURAN



YEAR 2016

6 MONTHS IN UK

COACHING

<http://abrazatulibertad.com/>

"Through the Erasmus for Young Entrepreneurs program, I had the incredible opportunity to exchange experiences and extend business know-how in the city of Edinburgh, Scotland, for six months, the maximum duration of the program. Some weeks after, I was back to Edinburgh to extend my stay for another four months on my own.Thanks to the professional and vital experience I acquired, I created my own company, "Abraza Tu Libertad", which continues to grow. We currently offer health coaching services and workshops to quit unhealthy lifestyle habits (tobacco, drink, sugar, etc.), both for individuals and companies. Soon, we plan to offer our customers new and exciting services such as meditation retreats"



SUSANA REQUENA



YEAR 2017

1 MONTH IN FRANCE

HNDMADE CERAMICS

<https://www.susanarequena.com/>

"It has always been clear to me that art would be part of my life. After a long time working on graphic design, I wanted to experiment with materials and explore a way of creativity that was not on paper. I started making pottery as a hobby, people liked it and started selling the first pieces. When I saw that it was more than a hobby and that there were sales, I noticed I did not know the business part. My exchange in the Erasmus for young entrepreneurs program was in Toulouse, with an important ceramist. What I learned from the Erasmus for Young Entrepreneurs experience is mainly at the organizational level; I did everything: management, communication, promotion, marketing, sales and customer relationship. In addition, I have developed new ideas in the artistic field and in ceramics. Having taken into account the marketing structure of my host entrepreneur's workshop, I have set up my own business and have decided it to be an online sales business in English. In doing so, I hope to reach my international customers"

IRENE VILA



YEAR 2018

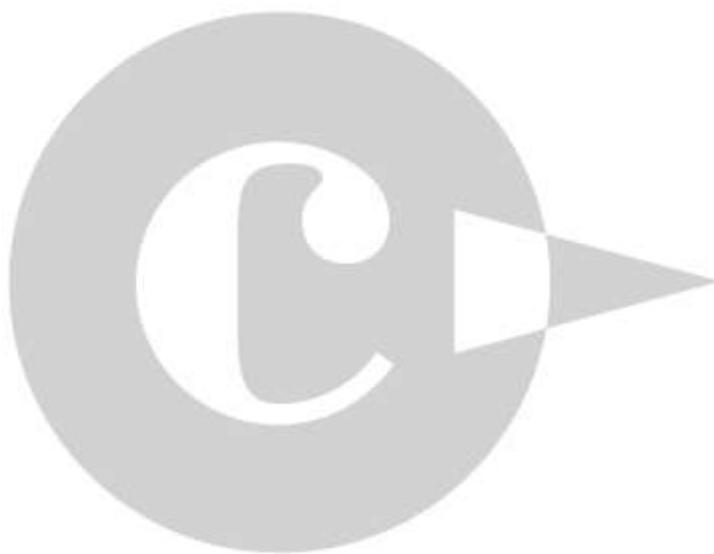
6 MONTHS IN GERMANY

BIOCONSTRUCTION

www.lehumundfeuer.com

"I have always believed in entrepreneurship and have tried to explore it and promote it as a creative medium. When I finished my degree in Interior and Industrial Architecture Design, I decided to establish on my own to work as a professional Specialized in bioconstruction. After some time I saw how it could be a business opportunity to specialize in a type of Nordic stoves, due to its high calorific, sustainable, healthy and human performance. I exchanged at a family owned business in Germany called Lehm und Feuer where I spent six months learning and exchanging knowledge. I am still collaborating with the host company in Germany. There are steps in life that we decide in full conscience and others in which life surprises us how to live it. And this is what happened to me, because in this case, the Erasmus for Young Entrepreneurs program not only gave me the opportunity to grow and reorient myself as an entrepreneur, but also allowed me to build a new personal life in Germany. At Lehm und Feuer, we are already working in the South of France and we hope that soon you can enjoy our services in Spain"





Chamber of Commerce, Industry and Services of
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Erasmus for Young
Entrepreneurs



Cambra de Terrassa